Dues Calculation Information

The information regarding full membership dues is as follows:

Non-profit organizations should base their assessed dues on their <u>total annual</u> media-related expenses. For example, this can include but is not limited to:

- advertising budget, including digital marketing, in-house advertising staff, marketing contractors, media buys, such as radio and TV spots, display ads in magazines and newspapers, banner ads on websites
- copywriting
- graphic design
- lead generation
- broadcast production
- creation of materials
- promotions, including social media, mobile and on-line and related website development
- direct mail promotion

For-profit organizations should base assessed dues on their <u>total annual</u> <u>media-related revenue generated from their Christian media-related clients</u>.

Members advise us of their correct dues level based on this information, i.e. they self-report what their dues level should be.

Non-profit organizations: For example, based on the chart below if your total annual media-related expenses are from \$0-\$150,000 your annual dues would be \$585; if your total annual media-related expenses are from \$150,001-\$250,000 your annual dues would be \$1,177, and so on.

For-profit: For example, based on the chart below if your total annual media-related revenue generated from your Christian media-related clients is from \$0-\$150,000 your annual dues would be \$585; if your total annual media-related revenue generated from your Christian media-related clients is from \$150,001-\$250,000 your annual dues would be \$1,177, and so on.

MEMBERSHIP DUES 2025

Annual revenue (For-profit) or Media related expenses (Non-profit)

| | | | | Annual | Quarterly | Total of |
|---|---------------|---|---------|----------|-----------|---------------------------|
| | | | | Payment | Payment | Quarterly Payments |
| Α | \$ 0 | • | 150,000 | 585.00 | n/a | n/a |
| В | \$ 150,001 | • | 250,000 | 1,177.00 | n/a | n/a |
| С | \$ 250,001 | • | 400,000 | 1,763.00 | n/a | n/a |
| D | \$ 400,001 | • | 500,000 | 2,353.00 | n/a | n/a |

| Е | \$ 500,001 | - | 750,000 | 2,938.00 | 788.00 | 3,152.00 |
|---|------------------|---|------------|-----------|----------|-----------|
| F | \$ 750,001 | • | 1,000,000 | 4,115.00 | 1,103.00 | 4,412.00 |
| G | \$ 1,000,001 | - | 2,000,000 | 4,998.00 | 1,340.00 | 5,360.00 |
| Н | \$ 2,000,001 | • | 3,000,000 | 7,048.00 | 1,890.00 | 7,560.00 |
| I | \$ 3,000,001 | - | 10,000,000 | 11,750.00 | 3,150.00 | 12,600.00 |
| J | \$ 10,000,001 | - | 25,000,000 | 16,144.00 | 4,329.00 | 17,316.00 |
| K | \$ 25,000,001 | - | + | 19,089.00 | 5,118.00 | 20,472.00 |

^{*}Non-profit organizations should assess dues on their total annual media-related expenses.

^{*}For-profit organizations should assess dues on their total annual media-related revenue generated from their Christian media-related clients.