## **Dues Calculation Information**

The information regarding full membership dues is as follows:

**Non-profit organizations** should base their assessed dues on their <u>total annual</u> media-related expenses. For example, this can include but is not limited to:

- advertising budget, including digital marketing, in-house advertising staff, marketing contractors, media buys, such as radio and TV spots, display ads in magazines and newspapers, banner ads on websites
- copywriting
- graphic design
- lead generation
- broadcast production
- creation of materials
- promotions, including social media, mobile and on-line and related website development
- direct mail promotion

**For-profit organizations** should base assessed dues on their <u>total annual</u> <u>media-related revenue generated from their Christian media-related clients</u>.

Members advise us of their correct dues level based on this information, i.e. they self-report what their dues level should be.

Non-profit organizations: For example, based on the chart below if your total annual media-related expenses are from \$0-\$150,000 your annual dues would be \$585; if your total annual media-related expenses are from \$150,001-\$250,000 your annual dues would be \$1,177, and so on.

For-profit: For example, based on the chart below if your total annual media-related revenue generated from your Christian media-related clients is from \$0-\$150,000 your annual dues would be \$585; if your total annual media-related revenue generated from your Christian media-related clients is from \$150,001-\$250,000 your annual dues would be \$1,177, and so on.

## **MEMBERSHIP DUES 2021**

## Annual revenue (For-profit) or Media related expenses (Non-profit)

				Annual	Quarterly	Total of
				Payment	Payment	Quarterly Payments
Α	\$ 0	•	150,000	585.00	n/a	n/a
В	\$ 150,001	•	250,000	1,177.00	n/a	n/a
С	\$ 250,001	•	400,000	1,763.00	n/a	n/a
D	\$ 400,001	•	500,000	2,353.00	n/a	n/a

Е	\$ 500,001	-	750,000	2,938.00	788.00	3,152.00
F	\$ 750,001	•	1,000,000	4,115.00	1,103.00	4,412.00
G	\$ 1,000,001	-	2,000,000	4,998.00	1,340.00	5,360.00
Н	\$ 2,000,001	•	3,000,000	7,048.00	1,890.00	7,560.00
I	\$ 3,000,001	-	10,000,000	11,750.00	3,150.00	12,600.00
J	\$ 10,000,001	-	25,000,000	16,144.00	4,329.00	17,316.00
K	\$ 25,000,001	-	+	19,089.00	5,118.00	20,472.00

<sup>\*</sup>Non-profit organizations should assess dues on their total annual media-related expenses.

<sup>\*</sup>For-profit organizations should assess dues on their total annual media-related revenue generated from their Christian media-related clients.